

Kelly T., MBA
Simsbury, CT

Untapped Potential Candidate

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PROFILE

Hybrid engineer/MBA, black belt-certified with experience in manufacturing and aerospace environments. Experience leading business mapping sessions and streamlining internal processes. Uses technical knowledge and business-savvy to act as an effective translator internally, and to develop strategic marketing that resonates for prospects and customers. Recognized for creative problem-solving, excellent project management, and being results-driven.

EDUCATION AND CERTIFICATION

MBA – Carnegie Mellon University

BS – Metallurgical Engineering, Michigan Technological University

Six Sigma Black Belt-certified - Alcan/Novelis

KEY SKILLS AND COMPETENCIES

- Leading process improvement initiatives
- Critical Thinking: Data analysis, marketing, process mapping
- Organized, energetic, communicates effectively
- Team player, client relationship- savvy, customer-centric

PROFESSIONAL EXPERIENCE

Program Manager, [Collins Aerospace](#), Windsor Locks, CT

<2 years, current

Driving customer satisfaction through execution of all program deliverables including on time delivery, contract & pricing negotiations, engineering changes and executive reviews.

Continuous Improvement Black Belt, [Novelis](#), Cleveland, OH

2 years

Completed logistics transportation projects utilizing statistical analysis yielding \$2.5M in savings. Developed and delivered CI training class for business professionals

Strategic Marketing Manager, [Novelis](#), Cleveland, OH

3 years

Responsible for new technology launch including branding, external communications, developing process animation and collateral materials

- Project manager for Corporate Innovation center; \$0.5M, 3,000 sq ft
- Led VOC interviews looking for trends for new products, coordinated sharing of best practices, researched best external methodologies and maintained database of ideas

Sales & Marketing/Project Manager, [Pratt & Whitney](#), East Hartford, CT

4 years

Managed \$13M part repair business for 60 global customers. Developed market entry strategies for new repair capabilities. Automated monthly sales reporting for 26 business units reducing reporting from four weeks to one.

Metallurgical Engineer, [Boeing](#), Seattle, WA

3 years

Failure analysis, accident investigation and supply chain engineering. Worked closely with global airlines, NTSB and new suppliers.

COMMUNITY EXPERIENCE

- New Family Liaison - Assisted families relocating to school district, including tours, referrals and community connections
- PTO Chair Bingo and School Dance - 4 years
- Figure skating coach - developed instructional material for new classes

AWARDS

- *"My Learning Award"*- Annually Aditya Birla (Parent company of Novelis) award for exceptional impact to the company
- *Distinguished Service Award - Carnegie Mellon University*